# Exhibit 11

Syngenta v. Willowood Case No. 15-cv-274

Pl's Ex. 48

From:

Matt Heinze <matth@willowoodusa.com>

Sent:

6/16/2014 12:08:04 PM -0400

To:

Joseph Middione <joem@willowoodusa.com>

Subject:

Re: Azoxy Pricing

Joe,

I told Mike that we would be in the range, but couldn't give a true price because we weren't registered yet. I did tel! him we would be competitive in the market place. I think he took that out of context. I apologize for you getting the ass chewing. Definitely wasn't the intent. I will be sure to not say anything until we have a set pricing.

#### Matt Heinze

Western Region Account Manager Willowood USA, LLC 9709 N. Price Ave. Fresno, CA 93720 (559) 936-0444 M

### WILLOWOOD USA

From: Joseph Middione < joem@willowoodusa.com>

Date: Monday, June 16, 2014 at 8:57 AM

To: Matt Heinze < matth@willowoodusa.com >

Subject: Azoxy Pricing

Matt,

Got my ass chewed out today because you told Mike Griffith that our Azoxy pricing would be around \$150/gal. I thought we discussed not communicating price to anyone other than saying we would be competitive?

Not a fun conversation to have. The retail business is very complicated and a buying group such as IAP makes it even more confusing. Some things are better left unsaid and this was one of those cases.

We can discuss later.....

#### J. Middione Jr.

Chief Operating Officer Willowood USA, LLC 1099 E. Champlain Dr. - Suite A254 Fresno, CA 93720 (559) 288-5674 Mobile (559) 434-0812 Office

## WILLOWOOD USA

Outside Counsel Only

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